

Message Text

LIMITED OFFICIAL USE

PAGE 01 NEW DE 09039 241219Z
ACTION NEA-10

INFO OCT-01 ISO-00 COME-00 EB-07 CIAE-00 INR-07
NSAE-00 NEAE-00 /025 W
-----074058 241222Z /40
P 241129Z JUN 77
FM AMEMBASSY NEW DELHI
TO SECSTATE WASHDC PRIORITY 4299

LIMITED OFFICIAL USE NEW DELHI 9039

E.O. 11652: N/A
TAGS: ETRD, ETRV, US, IN
SUBJECT: UPDATE ON WESTINGHOUSE GAS TURBINE BIDS

REF: (A) NEW DELHI 8741, (B) NEW DELHI 8338 (C) STATE 139162

1. WE HAVE BEEN IN CONTACT WITH LYN SAUNDERS, VICE PRESIDENT-FAR EAST, WESTINGHOUSE THROUGHOUT PAST WEEK.
2. ON JUNE 23, ECON COUNSELOR TELEPHONED DR. H.N. SHARAN, DIRECTOR OF ENGINEERING, BHEL AND CHAIRMAN OF TECHNICAL COMMITTEE EVALUTATING GAS TURBINE BIDS. DR. SHARAN STATED THAT WESTINGHOUSE WAS STILL ON LIST OF SUPPLIERS FOR MAHARASHTRA IN RECOMMENDATION SENT FORWARD TO GOI, BUT THAT WESTINGHOUSE BID WAS NOT COMPETITIVE IN PRICE AND ITS CHANCES WERE SLIM ON THAT TENDER. (SAUNDERS CONFIRMS THIS IS SITUATION REGARDING MAHARASHTRA TENDER.)
3. REGARDING KARNATAKA BID, DR. SHARAN SAID TECHNICAL COMMITTEE WAS MEETING THAT DAY, JUNE 23, AND WESTINGHOUSE WAS IN GOOD POSITION. ECON COUNSELOR AGAIN REITERATED POINTS ON TECHNOLOGY TRANSFER AND BUY-BACK PROVISIONS OF WESTINGHOUSE BID AND WESTINGHOUSE'S COMPETENCE IN GAS TURBINE AREA.
4. ON JUNE 24, SAUNDERS VISITED EMBASSY TO INFORM US THAT,

LIMITED OFFICIAL USE

LIMITED OFFICIAL USE

PAGE 02 NEW DE 09039 241219Z

ACCORDING TO WESTINGHOUSE'S "INSIDE SOURCES", TEHNICAL COMMITTEE COULD NOT REACH AGREEMENT IN JUNE 25 MEETING ON RECOMMENDING A SUPPLIER FOR KARNATAKA. BHEL AND GOI CENTRAL ELECTRICITY AUTHORITY ARGUED STRONGLY FOR WESTINGHOUSE, BUT KARNATAKA FAVORED AEG. COMMITTEE DID AGREE TO ABIDE BY DECISION OF HIGHER LEVEL GOI COMMITTEE IN AWARDDING OF CONTRACT. REPORT OF MEETING OF TECHNICAL COMMITTEE IS TO BE FORWARDED

TO GOI MINISTRY OF ENERGY ON MONDAY, JUNE 27.

5. ALTHOUGH SAUNDERS WOULD NATURALLY HAVE PREFERRED A RECOMMENDATION BY TECHNICAL COMMITTEE FAVORING WESTINGHOUSE, HE IS ENCOURAGED BY OUTCOME AND BELIEVES WESTINGHOUSE HAS "BETTER THAN 50 PERCENT CHANCE" BECAUSE BHEL, CENTRAL ELECTRICITY AUTHORITY, AND SECRETARY, HEAVY INDUSTRIES AND CHAIRMAN BHEL, V. KRISHNAMURTHY, ALL PART OF CENTRAL GOVERNMENT, FAVOR WESTINGHOUSE.

6. ECON COUNSELOR INFORMED SAUNDERS THAT AMBASSADOR IS SCHEDULED TO PAY COURTESY CALL ON MINISTER P. RAMACHANDRAN, MINISTRY OF ENERGY, ON JUNE 25 AND PLANS TO MENTION WESTINGHOUSE GAS TURBINE BIDS TO MINISTER.
GOHEEN

LIMITED OFFICIAL USE

NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01-Jan-1994 12:00:00 am
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: TURBINE COMPONENTS, PROPOSALS (BID)
Control Number: n/a
Copy: SINGLE
Sent Date: 24-Jun-1977 12:00:00 am
Decaption Date: 01-Jan-1960 12:00:00 am
Decaption Note:
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 22 May 2009
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1977NEWDE09039
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Expiration:
Film Number: D770226-0551
Format: TEL
From: NEW DELHI
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1977/newtext/t19770620/aaaaaral.tel
Line Count: 77
Litigation Code IDs:
Litigation Codes:
Litigation History:
Locator: TEXT ON-LINE, ON MICROFILM
Message ID: d74c0477-c288-dd11-92da-001cc4696bcc
Office: ACTION NEA
Original Classification: LIMITED OFFICIAL USE
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators: n/a
Previous Classification: LIMITED OFFICIAL USE
Previous Handling Restrictions: n/a
Reference: 77 NEW DELHI 8741, 77 NEW DELHI 8338, 77 STATE 139162
Retention: 0
Review Action: RELEASED, APPROVED
Review Content Flags:
Review Date: 09-Mar-2005 12:00:00 am
Review Event:
Review Exemptions: n/a
Review Media Identifier:
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
SAS ID: 2038102
Secure: OPEN
Status: NATIVE
Subject: UPDATE ON WESTINGHOUSE GAS TURBINE BIDS
TAGS: ETRD, ETRN, US, IN, WESTINGHOUSE
To: STATE
Type: TE
vdkgvwkey: odbc://SAS/SAS.dbo.SAS_Docs/d74c0477-c288-dd11-92da-001cc4696bcc
Review Markings:
Margaret P. Grafeld
Declassified/Released
US Department of State
EO Systematic Review
22 May 2009
Markings: Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 22 May 2009